Williamson, Robert Lynn [1]

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by Anna Withers Bair, 1996

14 Nov. 1860-6 May 1934

Robert Lynn Williamson, tobacco [2] manufacturer and agriculturist, was born at Sunnyside, the family plantation in the Locust Hill section of Caswell County [3]. He was the oldest son of Thomas Farish [4], a pioneer tobacco manufacturer and planter, and Lydia Minerva Harris Williamson. His father's younger brother was James N. Williamson [5], Sr., a well-known early cotton manufacturer in Alamance County [6]. Robert Lynn Williamson was named for his great-grandmother's brother, Linn (Lynn) Banks, a member of the Virginia legislature for twenty-four years (speaker of the house for eighteen of them) who was serving his third term in Congress at the time of his death. His maternal grandfather, William G. Harris, a Chatham County [7] planter, was elected to the North Carolina Senate [8] in 1860. Young Williamson found no interest in political office but chose to follow the family aptitude for manufacturing and agriculture. After private schooling in Caswell County, he worked in his father's plant, T. F. Williamson and Company [4], gaining practical experience in the



Photograph of a package of Brown & Williamson Raleigh Cigarettes. From the holdings of the North Carolina

manufacturing of plug and smoking tobacco. Department of Cultural Resources

In 1878 he moved to <u>Winston [10]</u>, a town with many small tobacco factories, where he became superintendent of the T. L. Vaughn Tobacco Company. In Winston he met <u>George T. Brown [11]</u>, the son of another early tobacco manufacturer; they became friends and, later, brothers-in-law. When Brown found himself with 100,000 pounds of tobacco that he could not sell because of the panic of 1893, the time seemed opportune to form a partnership with Robert L. Williamson in order to turn this leaf into saleable products. The two men complemented each other: Brown with experience in marketing and Williamson with expertise in manufacturing.

They rented from Harbour H. Reynolds a small building in Winston just over the line from Salem and on 1 Feb. 1894 began their operations as Brown and Williamson with thirty employees and a capital of \$10,000. In their first year they took over T. F. Williamson and Company, Robert L.'s father's firm, which had been moved to Winston around 1880. To the older company's well-known products the young Brown and Williamson partners added their own Bugler, Bloodhound, Kite, and Shot chewing tobacco. The success of the partnership led to its incorporation in 1906 as the Brown and Williamson Tobacco Company [12], with Brown as president and Williamson as vice-president. The next year they began to manufacture snuff; one of their brands, Tube Rose, continued to be a best-seller for many years. After Brown's death in 1913, Colonel Francis H. Fries [13] was elected president and Williamson continued as vice-president and general manager.

Through the years Brown and Williamson had bought several tobacco firms and added their brands—among them Sir Walter Raleigh smoking tobacco—to its original ones. Early in 1926 the purchase of R. P. Richardson Company of Reidsville brought Old North State tobacco and cigarettes. That summer Williamson suffered a heat stroke, which affected his eyesight, and he realized that he could not be as active in the firm as formerly. Fries's other business interests took so much of his time that he had become only a figurehead for Brown and Williamson, which until now had been a privately

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owned company with the few shares of stock in the hands of family members. In order to compete nationally in the cigarette market, additional personnel and new financing were needed, so a search was begun. On 23 Mar. 1927 the company was reorganized as Brown and Williamson Tobacco Corporation with Charles A. Kent as president and R. L. Williamson as first vice-president. Soon negotiations were concluded that made the firm a subsidiary of the British-American Tobacco Company.



Image of an advertisment of Brown & Williamson Tube Rose Snuff in the "North Carolina State Fair Premium List 1920." From the State Library of North

Carolina Government & Heritage Library. [14]Williamson had an abiding love of the land and a continuing interest in <u>agriculture [15]</u>, as had his father and both grandfathers. He had owned several farms around Winston-Salem. His last one, on the southern border of town, received its name, Twilight Dairy Farm, from a group of his friends who pointed out that his busy days as a tobacco manufacturer left him only the early evening hours (twilight) in which to visit his farm. He believed in growing his own feed for his dairy herd and liked to try the latest improved varieties, particularly of lespedeza and alfalfa.

A big man physically, Williamson was over six feet tall and stout. He was extremely independent and very conservative in his opinions and business dealings, thrifty, but generous with his family and close friends. He had many of the latter. This was especially evident during the last five years of his life; as his health deteriorated they would come—young and old men alike—to sit and visit with him. "Mr. Rob" was well thought of by the workers in Brown and Williamson's factories; he knew them all, helped many of them through financial crises, and several named their sons for him. He owned one of the first <u>automobiles [16]</u> in Winston and was among the early members of the Twin City and Forsyth Country clubs.

On 26 Nov. 1889 he married Minnie Thompson, whose younger sister Elsie married George T. Brown in 1893. Williamson and his wife had three children, all of whom died in infancy. After the birth of their third child and before their fourth wedding anniversary, Williamson's young wife died. He never remarried. He died at his home in Winston-Salem and was buried beside his wife and children in Salem Cemetery.

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